

I'm not a robot



[illegible]

described as duly licensed to sell insurance in a generally accepted manner. These cover insurance agents, insurance brokers, and insurance underwriters. Insurance brokers act as liaisons by providing policyholders with the best insurance coverage and at a competitive rate. Insurance underwriters evaluate the risk of covering an individual or company and establish how much they would pay for insurance service. The insurance underwriters also help formulate other insurance products and services. Insurance salespeople sell insurance policies to people and corporations. They can be employed by a financial institution or an assurance firm. They can also work on their own as a broker. Financial advisors primarily offer their clients financial planning as well as investment advice. The term insurance professionals covers everybody who is employed within the insurance market agents of insurance firms, brokerage companies, underwriting agencies, direct sellers, and financial consultants. Some of the terms may carry different meanings. For example, insurance producers and insurance professionals are general terms that can refer to anyone who is licensed to sell insurance. Insurance brokers, on the other hand, specifically represent policyholders. Insurance underwriters assess the risk of insuring a particular individual or business and determine the appropriate premium to charge. Were you surprised to know how much insurance agents make? Do you think the amount should be higher or lower? Chat us up in the comments section below. Research Summary. After extensive research by the Zippia data science team, we identified these details of insurance agent salary by state for the United States: You can read more on the specific methodology. Background Without fail, in surveys across basically every demographic, the number one most important aspect of a job for most people is the salary how much do insurance agents get paid where I live? And while there are many things to go into how much you, specifically, can expect to make, theres really good data for average salaries for insurance agent by state across America broken down by seniority level. So while your city may be slightly different than the state average, these averages give you a rough sense of what to expect for your salary. The state with the best salary for insurance agents after this adjustment? That would be Hawaii. Heres a quick snapshot of the top ten states for insurance agent salaries: Lets take a look at how we got here and a full ranking of all the states. Highest-Paid Insurance Agents By State Rank State Average Insurance Agent Salary 10th Percentile 90th Percentile 1 Hawaii \$74,219 \$50,000 \$108,000 2 New York \$69,722 \$39,000 \$124,000 3 Arizona \$64,714 \$38,000 \$110,000 4 Washington \$64,337 \$37,000 \$110,000 5 Massachusetts \$63,287 \$35,000 \$112,000 6 Colorado \$62,615 \$37,000 \$104,000 7 New Jersey \$62,157 \$34,000 \$110,000 8 Texas \$61,819 \$36,000 \$104,000 9 Oregon \$60,106 \$34,000 \$104,000 10 Florida \$58,941 \$34,000 \$99,000 11 Connecticut \$57,617 \$32,000 \$102,000 12 Mississippi \$57,600 \$34,000 \$97,000 13 Alabama \$57,361 \$33,000 \$97,000 14 North Carolina \$56,243 \$32,000 \$96,000 15 California \$55,531 \$31,000 \$96,000 16 Iowa \$54,587 \$32,000 \$90,000 17 Maryland \$54,357 \$31,000 \$95,000 18 New Hampshire \$54,141 \$30,000 \$96,000 19 Wisconsin \$53,332 \$32,000 \$88,000 20 Indiana \$53,237 \$31,000 \$89,000 21 Rhode Island \$53,048 \$29,000 \$94,000 22 Nevada \$52,959 \$30,000 \$92,000 23 Illinois \$52,533 \$31,000 \$87,000 24 Ohio \$52,212 \$30,000 \$88,000 25 South Dakota \$52,057 \$31,000 \$85,000 26 Nebraska \$51,737 \$31,000 \$85,000 27 Virginia \$51,298 \$29,000 \$89,000 28 Pennsylvania \$50,690 \$28,000 \$89,000 29 Louisiana \$50,679 \$29,000 \$86,000 30 Georgia \$50,603 \$29,000 \$85,000 31 Kentucky \$50,433 \$29,000 \$85,000 32 Minnesota \$50,284 \$30,000 \$82,000 33 New Mexico \$50,214 \$29,000 \$85,000 34 Oklahoma \$49,518 \$29,000 \$82,000 35 Missouri \$49,478 \$29,000 \$82,000 36 Arkansas \$46,175 \$27,000 \$77,000 37 North Dakota \$45,646 \$28,000 \$73,000 38 South Carolina \$45,634 \$26,000 \$77,000 39 Alaska \$45,202 \$30,000 \$66,000 40 Michigan \$45,027 \$26,000 \$76,000 41 Kansas \$43,871 \$26,000 \$73,000 42 Delaware \$43,626 \$24,000 \$76,000 43 Utah \$43,306 \$25,000 \$73,000 44 Wyoming \$43,253 \$26,000 \$71,000 45 Idaho \$43,250 \$25,000 \$73,000 46 West Virginia \$41,910 \$24,000 \$71,000 47 Montana \$41,900 \$25,000 \$69,000 48 Tennessee \$40,957 \$24,000 \$69,000 49 Maine \$40,933 \$23,000 \$72,000 50 Vermont \$39,804 \$22,000 \$70,000 Methodology: Insurance Agent Salary By State To better understand insurance agent pay by state, Zippia has aggregated data across a multitude of channels including the BLS, FLC, and OPM. We then supplement that data with actual listed salaries from job posts. Finally, the data science team calculates a weighted average of these inputs to create an average pay for insurance agents by state. We took the average annual salary data for insurance agents from these estimates and ranked every state on this criteria with the state with the highest salary ranking as highest average salary for insurance agents. Insurance Agent Salary By State FAQs What is the highest-paid state for insurance agents? The highest-paid state for insurance agents is Hawaii with an average salary of \$74,219 per year. What city pays insurance agents the most? New York, NY pays insurance agents the most with an average salary of \$70,230 per year. What is the worst state for insurance agents? The worst state for insurance agents is Vermont with an average salary of \$39,804 per year.

How much does an insurance agent make an hour. Do insurance agents get paid hourly. Average agency hourly rate. Hourly rate for insurance consultant. Insurance agent hourly wage.